



Stanis Benjamin

Master Facilitator, Business Consultant & Motivational Humorist

● Speaker's Profile

Stanis Benjamin - DTM

Advanced Certificate in Training and Assessment (ACTA)

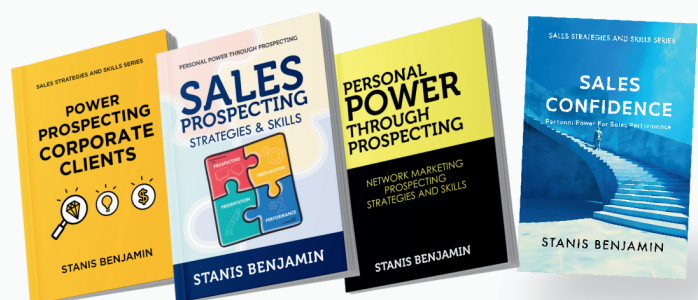
Master Facilitator and Distinguished Toastmaster, Stanis Benjamin is an International Speaker and a Motivational Humorist. He is an accomplished author, keynote speaker, consultant and trainer in the fields of business presentation skills, communication, sales, customer service, leadership and strategies for personal success.

Stanis is the author of four books, Sales Prospecting Strategies and Skills and Personal Power through Prospecting, Sales Confidence, Power Prospecting Corporate Clients. He has been invited as an expert to speak on the topics "Behaviour Focused Communication" and "Humour in Presentations" and has presented on Positive Business Minutes for Singapore's News Radio 93.8 and Speak on Goal Setting to Goal Achievement on Channel New Asia.

He was invited to speak on Retirement and Wealth Planning at the Million Dollar Roundtable meeting 2017 in Orlando Florida. Stanis was the keynote speaker for MDRT Qualifiers only session at the MDRT Experience and Global Conference in Bangkok 2018.

He was one of The Top 10 agents for sales and has achieved the Marathon Life Award, International Quality Award, Million Dollar Club Award as well as the Prestigious Million Dollar Round Table (MDRT) and Superstar Sales Awards.

Stanis is the Pan South East Asian "Humorous Speech" champion, and the 1st Runner-Up at the "International Speech Contest". Apart from his personal accolades in public speaking, he is an extraordinary coach and leader in that field, underlined by his achievement in bringing the Life Underwriter's Association Toastmasters Club to be the Toastmasters International "World No 1 Club", during his tenure as Vice President Education. As President, the LUA Club was awarded the President Distinguish Award. He was awarded the "Outstanding Toastmaster of the Year" by the Life Underwriters Toastmasters Club. He has served as a Division Governor with Toastmasters International.



Speaker's Profile

As a coach, consultant and keynote speaker, he has addressed many companies and institutions and has helped senior executives, high-achieving professionals and beginners to reach higher levels of performance. An accredited Coach, Leadership Facilitator and Personal Effectiveness Trainer and facilitator, Stanis has conducted numerous Train the Trainer courses in Sales, Communication and Leadership. He has completed the Advanced Certificate in Training and Assessment with the Singapore Training and Development Association. He is certified facilitator of Interactive Training Strategies program conducted by the US based Thiagi Group.

Stanis is a thought leader on how to create and sustain high performance; he combines theory with management practices to develop action-oriented techniques for building winning teams. He has gained excellent reputation for his work with human resource and training departments of numerous organisations to design and develop Personal Effectiveness, Leadership and Communication training programs. His entertaining and humorous presentations captivate and keep his audience focused. As a motivational speaker, he has the ability to engage and motivate his audience through numerous experiential learning activities.

He has more than 25 years of Sales and Training experience starting as an agent with American International Assurance and has led a successful sales team as a District Manager. Trained in Electrical and Instruments, he has served with the Republic Of Singapore Air force, and has worked with both Singapore Airlines and United Airlines.


He is the founder and CEO of SB Integrated Consultants Pte Ltd and Sales and Leadership Coaching Director with Sunset Independent Pte Ltd and Sales and Leadership Lead Facilitator with Centre for Communication and Sales Training and an Associate Trainer with the Marketing Institute of Singapore.

Stanis is also a Business Strategy Coach and Consultant to Gifted Fire Pte Ltd, Creatives Inspirit Pte Ltd, Affinti Works Pte Ltd, Print Atelier Pte Ltd, Raintree Consultants and The Blossom Theory Pte Ltd.

He has been an associate trainer with Brian Tracy International and the Civil Service College of Singapore and, TUV SUD PSB Academy. He has served as Director for Beaches 2000, a foreign property marketing company, Director at Resources Asia Pacific Consultants Pte Ltd, a diversified consultancy.



Training Provided to the Following Companies:



AAG
A-Star-DSI
Abacus International
ACE Insurance
Acer Singapore
AIA Co Ltd Singapore and Brunei
Affiniti Works (Pte Ltd)
Altitude Alliance
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Allianz Malaysia
Amicorp
Amana Takaful Insurance – Sri Lanka
Ametek
Alexandra Hospital
Arton Capital
Astrata Asia Pacific Pte Ltd
Ashtead Technology
Atomic Growth – India
Atomy Singapore
AXA Life Insurance Co Ltd
AXA Insurance Singapore Pte Ltd
AXA-AFFIN Malaysia
AXIS Bank
Aztech Group
Balestier ITE
Bank of China
Baxter Singapore
Beaches 2000
Brothers International
Brunel Singapore
Bentley Systems Pte Ltd
Budget Direct Insurance
CAAS
Caterpillar
Central Narcotics Bureau
Central Provident Fund
Chez Design
Chevron U.S.A. Inc. (Singapore Branch)
City Gas
Citibank
Civil Service College
Connect Pte Ltd
CPA Australia
Creatives Inspirit Pte Ltd
Crimson Logic
Coca Cola Singapore
Cyber Quote Pte Ltd
Cycle & Carriage
DBS Bank
DP Information Group
Dragoco
Danfoss Industries Pte Ltd
Direct Quote
Dunman Secondary School
East View Secondary School
EDS International (S) Pte Ltd
ERA Pte Ltd
Economic Development Board
F&N
Far East Organisation Singapore & Indonesia
Family Life Society
Federal Express Pacific Inc
First Principal Financial Planning Pte Ltd
Foster Wheeler – China

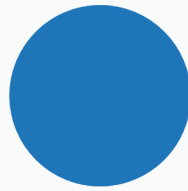
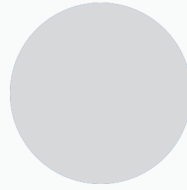
Gift Asia
Gifted Fire Pte Ltd
Global Net Relations
GELPA – Agency Association
Great Eastern Life Singapore and Brunei
Google SEA
HDFC Bank
Health Promotion Board
Hewitt HR Delivery Services Pte Ltd
Hersing Real Estate
Hong Leong Assurance (Malaysia)
HSBC Insurance (Singapore) Pte Ltd
HSBC Bank
Hotel Reservation Services
Income
Intertek Testing Services (S) Pte Ltd
Institute of Public Administration & Management
Income
International Data Corp (IDC)
Insharp Technologies – Sri Lanka
Jobs DB Singapore Pte Ltd
John Hancock Life Assurance Co Ltd
Jurong Consultants
Kingsmen Creative
Knowledge Universe
Keppel Insurance Pte Ltd
Land Transport Authority Singapore
Liberty Insurance
Life Underwriters Association
Life Underwriters Guild of India
Life Insurance Corporation of India
Life Insurance Study Circle of India
LHUB
LVMH Singapore
Management Development Institute
Marketing Institute of Singapore
Manulife Pte Ltd
MICE Asia

Million Dollar Round Table – Orlando
Million Dollar Round Table – Bangkok

Mitsubishi Electric
Mitsubishi – Caterpillar
Ministry of Education
MCIS ZURICH Malaysia
Maybank Singapore
Mercury Marine Singapore
Media Ring
Mentor Media
Moneyline Telerate
Metrohm
Ministry of Health
Moleac
Multitude Communications
NAMLIFA – Malaysia
National Cancer Centre
National Institute of Education
National Kidney Foundation
National Parks Board (NParks)
National University of Singapore
Nobel Design Holdings Ltd
OSIM Singapore
OCBC Bank
Pathlab
Panasonic
Phillip Capital
People's Association – Community Centers
Pioneer Singapore

Police Coast Guard
PSB Academy
Popular Bookshop
Print Atelier Pte Ltd
Prudential Assurance (Singapore, Malaysia, Indonesia, Vietnam and Cambodia)
Raintree Consultants
Remax
Reuters
RHB Bank
Saigon Tourist Hospitality College – Vietnam
SMRT
Samsung Singapore
Share Investor Singapore
Seagate Technology
Siemens Medical Instruments
SingHealth
Simmons South East Asia Pte Ltd
SingPost
SingTel
Singapore Association of Visually Handicap
Singapore Aviation Academy
Singapore Armed Forces
Singapore Discovery Centre
Singapore Exchange Ltd (SGX)
Singapore Land Authority (SLA)
Singapore Manufacturers Federation
Singapore Institute of Management
Singapore National Printers
Singapore Press Holdings
Singapore Police Force
Singapore Polytechnic
Singapore Power Group
Singapore Recreation Club
Singapore Myanmar Holdings Pte Ltd
Silicon Connection
Skyline Wealth Advisory
Sri Lanka Insurance
SQ Centre
Sony Ericsson Singapore
Social Development Unit
Spans Jom
Starlite Printers
ST Microelectronics
Standard Chartered Bank
Symantec
Tanglin Police Station
Tanjong Pagar Family Service Centre
Tan Tock Seng Hospital
Temasek Polytechnic
Tele Centre Services Pte Ltd
TME Systems Pte Ltd
The Asia Life Assurance Society
The Blossom Theory Pte Ltd
The Salvation Army
The Singapore Navy
Tiffany & Co
Trade Development Board
Tokio Marine Life Insurance Singapore
UOI Insurance
United Premas
UPG Pipe – Cambodia
Volvo Singapore
West Pharma
Wyeth Singapore
Workplace Safety and Health Council
WDA
Zodiac Aerospace
Zurich Insurance Singapore & Malaysia





Thank you.